

Department General Government	6/11/2024
Fund(s) to be changed: General Fund	

GL Account	GL Line Item	Transfer to:		Transfer to: Transfer	
001.19.519.3160	Professional Services	\$	25,000.00		
001.00.389.3890	Appropriation of Fund Balance			\$	25,000.00
TOTAL (Columns	must be equal)	\$	25,000.00	\$	25,000.00

#### **Description:**

Transfer General Fund - Appropriation of Fund Balance to Professional Services for the Mindfully Virtual Professional Services Contract. \$18,000 for Professional Service Contract Base Fee & \$7,000 for any Additional Services per contract.

#### **RESOLUTION NO. 2024-062**

A RESOLUTION OF THE MAYOR AND COMMISSION OF NORTH BAY VILLAGE, FLORIDA, APPROVING A PROFESSIONAL SERVICES AGREEMENT WITH MINDFULLY VIRTUAL, LLC FOR OPERATIONAL EFFICIENCY CONSULTING IN AN AMOUNT NOT TO EXCEED \$25,000; PROVIDING FOR AUTHORIZATION; AMENDING THE BUDGET FOR FISCAL YEAR 2023-2024; AND PROVIDING FOR AN EFFECTIVE DATE.

WHEREAS, North Bay Village (the "Village") desires certain to improve its operational efficiencies (the "Services"); and

WHEREAS, Section 36.25(L) of the Village Code provides that the Village Commission may award a contract without sealed bidding upon a finding that the process of competitive bidding and competitive proposals is not in the best interest of the Village; and a

WHEREAS, pursuant to Section 36.25(L) of the Village Code, the Village Commission finds that it is in the Village's best interest to approve a Professional Services Agreement with Mindfully Virtual, LLC (the "Consultant") in substantially the form attached hereto as Exhibit "A" in an amount not to exceed \$25,000 due to the advantageous pricing and experience offered by the Consultant, as further set forth in the agenda memorandum accompanying this Resolution, and authorize the Village Manager to negotiate and execute the Agreement and expend budgeted funds; and

WHEREAS, on September 28, 2023, the Village Commission adopted Resolution No. 2023-109 approving the budget for fiscal year 2023-2024 (the "Budget"); and

WHEREAS, pursuant to Section 166.241, Florida Statutes, the Village Commission may amend a budget at any time within a fiscal year; and

WHEREAS, in order to provide the necessary funding for the Services and pursuant to Section 35.21 of the Village Code of Ordinances and Florida Law, the Village Commission desires to amend the Budget consistent with the staff memorandum accompanying this resolution by authorizing the line item transfers as further provided in Exhibit "B" attached hereto and incorporated herein; and

**WHEREAS**, the Village Commission finds that this Resolution is in the best interest and welfare of the residents of the Village.

NOW, THEREFORE, BE IT RESOLVED BY THE MAYOR AND COMMISSION OF NORTH BAY VILLAGE, FLORIDA, AS FOLLOWS:

<u>Section 1.</u> <u>Recitals.</u> That each of the above-stated recitals are hereby adopted, confirmed, and incorporated herein.

<u>Section 2.</u> Approval. That the Village Commission hereby approves the Agreement with the Consultant in substantially the form attached hereto as Exhibit "A."

Section 3. Authorization. That the Village Commission hereby authorizes the Village Manager to execute the Agreement, in substantially the form attached hereto as Exhibit "A," subject to approval by the Village Attorney as to form, content and legal sufficiency, and to take any action which is reasonably necessary to implement the intent and purpose of this Resolution, including but not limited to the expenditure of budgeted funds.

<u>Section 4.</u> <u>Amending Budget.</u> That the Village Commission hereby approves an amendment to the budget by authorizing the line item transfers as further provided in Exhibit "B" attached hereto and incorporated herein.

<u>Section 5.</u> <u>Effective Date.</u> That this Resolution shall be effective immediately upon adoption.

The foregoing Resolution was offered by Vice Mayor Chervony who moved its adoption. The motion was seconded by Mayor Latham and upon being put to a vote, the vote was as follows:

Mayor Brent Latham	<u>Yes</u>
Vice Mayor Richard Chervony	<u>Yes</u>
Commissioner Goran Cuk	<u>Yes</u>
Commissioner Andy Rotondaro	<u>Yes</u>
Commissioner Rachel Streitfeld	<u>Yes</u>

PASSED AND ADOPTED on this 11th day of June, 2024.

Brent Latham, Mayor

ATTEST:

Alba L. Chang, CMC Village Clerk



APPROVED AS TO FORM AND LEGAL SUFFICIENCY:

Weiss Serota Helfman Cole & Bierman, PL

Village Attorney

#### EXHIBIT "A"

# PROFESSIONAL SERVICES AGREEMENT BETWEEN NORTH BAY VILLAGE AND

#### MINDFULLY VIRTUAL, LLC

THIS AGREEMENT (this "Agreement") is made effective as of the \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2024 (the "Effective Date"), by and between NORTH BAY VILLAGE, FLORIDA, a Florida municipal corporation, (the "Village") and MINDFULLY VIRTUAL, LLC, a Florida limited liability company (hereinafter, the "Consultant").

WHEREAS, the Village desires certain to improve its operational efficiencies; and

WHEREAS, the Consultant will perform services on behalf of the Village, all as further set forth in Exhibit A, attached hereto (the "Services"); and

**WHEREAS**, the Village and Consultant, through mutual negotiation, have agreed upon a fee for the Services; and

**WHEREAS**, the Village desires to engage the Consultant to perform the Services and provide the deliverables as specified below.

**NOW, THEREFORE**, in consideration of the mutual covenants and conditions contained herein, the Village and the Consultant agree as follows:

#### 1. Scope of Services.

- **1.1.** Consultant shall provide the Services set forth in Exhibit "A" attached hereto and incorporated herein by reference (the "Services").
- **1.2.** Consultant shall furnish all reports, documents, and information obtained pursuant to this Agreement, and recommendations during the term of this Agreement (hereinafter "Deliverables") to the Village.

#### 2. Term/Commencement Date.

- **2.1.** The term of this Agreement shall be from the Effective Date through 60 days thereafter, unless earlier terminated in accordance with Paragraph 8.
- 2.2. Consultant agrees that time is of the essence and Consultant shall complete the Services within the term of this Agreement, unless extended by the Village Manager.

#### 3. Compensation and Payment.

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- 3.1. Compensation for Services provided by Consultant shall be in accordance with the Proposal attached hereto as Exhibit "A." Consultant shall be compensated a flat rate fee in the amount of \$18,000, payable in two parts: \$9,000 upon the Effective Date and \$9,000 upon completion of the Services.
- 3.2. Consultant shall deliver an invoice to Village no more often than once per month detailing Services completed and the amount due to Consultant under this Agreement. Fees shall be paid in arrears each month, pursuant to Consultant's invoice, which shall be based upon the percentage of work completed for each task invoiced. The Village shall pay the Consultant in accordance with the Florida Prompt Payment Act after approval and acceptance of the Services by the Village Manager.

#### 4. Subconsultants.

- **4.1.** The Consultant shall be responsible for all payments to any subconsultants and shall maintain responsibility for all work related to the Services.
- **4.2.** Consultant may only utilize the services of a particular subconsultant with the prior written approval of the Village Manager, which approval may be granted or withheld in the Village Manager's sole and absolute discretion.

#### 5. Village's Responsibilities.

- **5.1.** Village shall make available any maps, plans, existing studies, reports, staff and representatives, and other data pertinent to the Services and in possession of the Village, and provide criteria requested by Consultant to assist Consultant in performing the Services.
- **5.2.** Upon Consultant's request, Village shall reasonably cooperate in arranging access to public information that may be required for Consultant to perform the Services.

#### 6. Consultant's Responsibilities; Representations and Warranties.

- 6.1. The Consultant shall exercise the same degree of care, skill and diligence in the performance of the Services as is ordinarily provided by a consultant under similar circumstances. If at any time during the term of this Agreement or within two (2) years from the completion of this Agreement, it is determined that the Consultant's Deliverables or Services are incorrect, not properly rendered, defective, or fail to conform to Village requests, the Consultant shall at Consultant's sole expense, immediately correct its Deliverables or Services.
- 6.2. The Consultant hereby warrants and represents that at all times during the term of this Agreement it shall maintain in good standing all required licenses, certifications and permits required under Federal, State and local laws applicable to and necessary to perform the Services for Village as an independent contractor of the Village. Consultant further warrants and represents that it has the required

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- knowledge, expertise, and experience to perform the Services and carry out its obligations under this Agreement in a professional and first class manner.
- 6.3. The Consultant represents that is an entity validly existing and in good standing under the laws of Florida. The execution, delivery and performance of this Agreement by Consultant have been duly authorized, and this Agreement is binding on Consultant and enforceable against Consultant in accordance with its terms. No consent of any other person or entity to such execution, delivery and performance is required.

#### 7. Conflict of Interest.

**7.1.** To avoid any conflict of interest or any appearance thereof, Consultant shall not, for the term of this Agreement, provide any consulting services to any private sector entities (developers, corporations, real estate investors, etc.), with any current, or foreseeable, adversarial issues in the Village.

#### 8. Termination.

- **8.1.** The Village Manager, without cause, may terminate this Agreement upon five (5) calendar days' written notice to the Consultant, or immediately with cause.
- **8.2.** Upon receipt of the Village's written notice of termination, Consultant shall immediately stop work on the project unless directed otherwise by the Village Manager.
- **8.3.** In the event of termination by the Village, the Consultant shall be paid for all work accepted by the Village Manager up to the date of termination, provided that the Consultant has first complied with the provisions of Paragraph 8.4.
- **8.4.** The Consultant shall transfer all books, records, reports, working drafts, documents, maps, and data pertaining to the Services and the project to the Village, in a hard copy and electronic format within fourteen (14) days from the date of the written notice of termination or the date of expiration of this Agreement.

#### 9. Insurance.

9.1. Consultant shall secure and maintain throughout the duration of this agreement insurance of such types and in such amounts not less than those specified below as satisfactory to Village, naming the Village as an Additional Insured, underwritten by a firm rated A-X or better by A.M. Best and qualified to do business in the State of Florida. The insurance coverage shall be primary insurance with respect to the Village, its officials, employees, agents, and volunteers naming the Village as additional insured. Any insurance maintained by the Village shall be in excess of the Consultant's insurance and shall not contribute to the Consultant's insurance. The insurance coverages shall include at a minimum the amounts set forth in this section and may be increased by the Village as it deems necessary or prudent.

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- 9.1.1. Commercial General Liability coverage with limits of liability of not less than a \$1,000,000 per Occurrence combined single limit for Bodily Injury and Property Damage. This Liability Insurance shall also include Completed Operations and Product Liability coverages and eliminate the exclusion with respect to property under the care, custody and control of Consultant. The General Aggregate Liability limit and the Products/Completed Operations Liability Aggregate limit shall be in the amount of \$2,000,000 each.
- 9.1.2. Workers Compensation and Employer's Liability insurance, to apply for all employees for statutory limits as required by applicable State and Federal laws. The policy(ies) must include Employer's Liability with minimum limits of \$1,000,000.00 each accident. No employee, subcontractor or agent of the Consultant shall be allowed to provide Services pursuant to this Agreement who is not covered by Worker's Compensation insurance. In order for this requirement to be waived, Consultant must provide proof of exemption from such laws. Information regarding eligibility for an exemption from the State of Florida Workers' Compensation Law is available at:

https://www.myfloridacfo.com/Division/wc/PublicationsFormsManualsReports/Brochures/Key-Coverage-and-Eligibility.pdf.

Exemptions may be applied for online through the Florida Department of Financial Services, Division of Workers' Compensation at:

https://www.myfloridacfo.com/Division/wc/Employer/Exemptions/default.htm.

- 9.1.3. Business Automobile Liability with minimum limits of \$1,000,000 per occurrence, combined single limit for Bodily Injury and Property Damage. Coverage must be afforded on a form no more restrictive than the latest edition of the Business Automobile Liability policy, without restrictive endorsements, as filed by the Insurance Service Office, and must include Owned, Hired, and Non-Owned Vehicles.
- 9.1.4. Professional Liability Insurance in an amount of not less than One Million Dollars (\$1,000,000.00) per occurrence, single limit. If Professional Liability Insurance is required, the Village shall select this box: □.
- 9.2. Certificate of Insurance. Certificates of Insurance shall be provided to the Village, reflecting the Village as an Additional Insured (except with respect to Professional Liability Insurance and Worker's Compensation Insurance), no later than ten (10) days after award of this Agreement and prior to the execution of this Agreement by Village and prior to commencing Services. Each certificate shall include no less than (30) thirty-day advance written notice to Village prior to cancellation, termination, or material alteration of said policies or insurance. The Consultant shall be responsible for assuring that the insurance certificates required by this Section remain in full force and effect for the duration of this Agreement, including any extensions or renewals that may be granted by the

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Village. The Certificates of Insurance shall not only name the types of policy(ies) provided, but also shall refer specifically to this Agreement and shall state that such insurance is as required by this Agreement. The Village reserves the right to inspect and return a certified copy of such policies, upon written request by the Village. If a policy is due to expire prior to the completion of the Services, renewal Certificates of Insurance shall be furnished thirty (30) calendar days prior to the date of their policy expiration. Each policy certificate shall be endorsed with a provision that not less than thirty (30) calendar days' written notice shall be provided to the Village before any policy or coverage is cancelled or restricted. Acceptance of the Certificate(s) is subject to approval of the Village.

- 9.3. <u>Additional Insured</u>. Except with respect to Professional Liability Insurance and Worker's Compensation Insurance, the Village is to be specifically included as an Additional Insured for the liability of the Village resulting from Services performed by or on behalf of the Consultant in performance of this Agreement. The Consultant's insurance, including that applicable to the Village as an Additional Insured, shall apply on a primary basis and any other insurance maintained by the Village shall be in excess of and shall not contribute to the Consultant's insurance. The Consultant's insurance shall contain a severability of interest provision providing that, except with respect to the total limits of liability, the insurance shall apply to each Insured or Additional Insured (for applicable policies) in the same manner as if separate policies had been issued to each.
- **9.4.** <u>Deductibles</u>. All deductibles or self-insured retentions must be declared to and be reasonably approved by the Village. The Consultant shall be responsible for the payment of any deductible or self-insured retentions in the event of any claim.
- 9.5. The provisions of this section shall survive termination of this Agreement.
- 10. <u>Nondiscrimination</u>. During the term of this Agreement, Consultant shall not discriminate against any of its employees or applicants for employment because of their race, color, religion, sex, or national origin, and will abide by all Federal and State laws regarding nondiscrimination.

#### 11. Attorney Fees and Waiver of Jury Trial.

- 11.1. In the event of any litigation arising out of this Agreement, the prevailing party shall be entitled to recover its attorneys' fees and costs, including the fees and expenses of any paralegals, law clerks and legal assistants, and including fees and expenses charged for representation at both the trial and appellate levels.
- 11.2. IN THE EVENT OF ANY LITIGATION ARISING OUT OF THIS AGREEMENT, EACH PARTY HEREBY KNOWINGLY, IRREVOCABLY, VOLUNTARILY AND INTENTIONALLY WAIVES ITS RIGHT TO TRIAL BY JURY.

#### 12. Indemnification.

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- 12.1. Consultant shall indemnify and hold harmless the Village, its officers, agents and employees, from and against any and all demands, claims, losses, suits, liabilities, causes of action, judgment or damages, arising from Consultant's performance or non-performance of any provision of this Agreement, including, but not limited to, liabilities arising from contracts between the Consultant and third parties made pursuant to this Agreement. Consultant shall reimburse the Village for all its expenses including reasonable attorneys' fees and costs incurred in and about the defense of any such claim or investigation and for any judgment or damages arising from Consultant's performance or non-performance of this Agreement.
- **12.2.** Nothing herein is intended to serve as a waiver of sovereign immunity by the Village nor shall anything included herein be construed as consent to be sued by third parties in any matter arising out of this Agreement or any other contract. The Village is subject to section 768.28, Florida Statutes, as may be amended from time to time.
- **12.3.** The provisions of this section shall survive termination of this Agreement.
- 13. <u>Notices/Authorized Representatives</u>. Any notices required by this Agreement shall be in writing and shall be deemed to have been properly given if transmitted by hand-delivery, by registered or certified mail with postage prepaid return receipt requested, or by a private postal service, addressed to the parties (or their successors) at the addresses listed on the signature page of this Agreement or such other address as the party may have designated by proper notice.
- **14.** Governing Law and Venue. This Agreement shall be construed in accordance with and governed by the laws of the State of Florida. Venue for any proceedings arising out of this Agreement shall be proper exclusively in Miami-Dade County, Florida.

#### 15. Entire Agreement/Modification/Amendment.

- **15.1.** This writing contains the entire Agreement of the parties and supersedes any prior oral or written representations. No representations were made or relied upon by either party, other than those that are expressly set forth herein.
- **15.2.** No agent, employee, or other representative of either party is empowered to modify or amend the terms of this Agreement, unless executed with the same formality as this document.

#### 16. Ownership and Access to Records and Audits.

16.1. Consultant acknowledges that all inventions, innovations, improvements, developments, methods, designs, analyses, drawings, reports, compiled information, and all similar or related information (whether patentable or not) which relate to Services to the Village which are conceived, developed or made by Consultant during the term of this Agreement ("Work Product") belong to the Village. Consultant shall promptly disclose such Work Product to the Village and

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- perform all actions reasonably requested by the Village (whether during or after the term of this Agreement) to establish and confirm such ownership (including, without limitation, assignments, powers of attorney and other instruments).
- 16.2. Consultant agrees to keep and maintain public records in Consultant's possession or control in connection with Consultant's performance under this Agreement. The Village Manager or her designee shall, during the term of this Agreement and for a period of three (3) years from the date of termination of this Agreement, have access to and the right to examine and audit any records of the Consultant involving transactions related to this Agreement. Consultant additionally agrees to comply specifically with the provisions of Section 119.0701, Florida Statutes. Consultant shall ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law, for the duration of the Agreement, and following completion of the Agreement until the records are transferred to the Village.
- **16.3.** Upon request from the Village's custodian of public records, Consultant shall provide the Village with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided by Chapter 119, Florida Statutes, or as otherwise provided by law.
- **16.4.** Unless otherwise provided by law, any and all records, including but not limited to reports, surveys, and other data and documents provided or created in connection with this Agreement are and shall remain the property of the Village.
- 16.5. Upon completion of this Agreement or in the event of termination by either party, any and all public records relating to the Agreement in the possession of the Consultant shall be delivered by the Consultant to the Village Manager, at no cost to the Village, within seven (7) days. All such records stored electronically by Consultant shall be delivered to the Village in a format that is compatible with the Village's information technology systems. Once the public records have been delivered upon completion or termination of this Agreement, the Consultant shall destroy any and all duplicate public records that are exempt or confidential and exempt from public records disclosure requirements.
- **16.6.** Any compensation due to Consultant shall be withheld until all records are received as provided herein.
- **16.7.** Consultant's failure or refusal to comply with the provisions of this section shall result in the immediate termination of this Agreement by the Village.
- 16.8. Notice Pursuant to Section 119.0701(2)(a), Florida Statutes. IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS

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## RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS: ALBA L. CHANG, CMC, 1666 KENNEDY CAUSEWAY, SUITE 300, NORTH BAY VILLAGE, FL. 33141, 305-756-7171, VILLAGECLERK@NBVILLAGE.COM.

- 17. Nonassignability. This Agreement shall not be assignable by Consultant unless such assignment is first approved by the Village Manager. The Village is relying upon the apparent qualifications and expertise of the Consultant, and such firm's familiarity with the Village's area, circumstances and desires.
- 18. <u>Severability</u>. If any term or provision of this Agreement shall to any extent be held invalid or unenforceable, the remainder of this Agreement shall not be affected thereby, and each remaining term and provision of this Agreement shall be valid and be enforceable to the fullest extent permitted by law.
- 19. <u>Independent Contractor</u>. The Consultant and its employees, volunteers and agents shall be and remain an independent contractor and not an agent or employee of the Village with respect to all of the acts and services performed by and under the terms of this Agreement. This Agreement shall not in any way be construed to create a partnership, association or any other kind of joint undertaking, enterprise or venture between the parties.
- 20. Compliance with Laws. The Consultant shall comply with all applicable laws, ordinances, rules, regulations, and lawful orders of public authorities in carrying out Services under this Agreement, and in particular shall obtain all required permits from all jurisdictional agencies to perform the Services under this Agreement at its own expense.
- **21.** <u>Waiver</u>. The failure of either party to this Agreement to object to or to take affirmative action with respect to any conduct of the other which is in violation of the terms of this Agreement shall not be construed as a waiver of the violation or breach, or of any future violation, breach or wrongful conduct.
- **22.** <u>Survival of Provisions</u>. Any terms or conditions of either this Agreement that require acts beyond the date of the term of the Agreement, shall survive termination of the Agreement, shall remain in full force and effect unless and until the terms or conditions are completed and shall be fully enforceable by either party.
- 23. <u>Prohibition of Contingency Fees</u>. The Consultant warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant, to solicit or secure this Agreement, and that it has not paid or agreed to pay any person(s), company, corporation, individual or firm, other than a bona fide employee working solely for the Consultant, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement.

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- **24.** Public Entity Crimes Affidavit. Consultant shall comply with Section 287.133, Florida Statutes (Public Entity Crimes Statute), notification of which is hereby incorporated herein by reference, including execution of any required affidavit.
- **25**. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original and such counterparts shall constitute one and the same instrument.
- 26. E-Verify Affidavit. In accordance with Section 448.095, Florida Statutes, the Village requires all contractors doing business with the Village to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Village will not enter into a contract unless each party to the contract registers with and uses the E-Verify system. The contracting entity must provide of its proof of enrollment in E-Verify. For instructions on how to provide proof of the contracting participation/enrollment in E-Verify. please visit: https://www.everify.gov/fag/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify. entering into this Agreement, the Contractor acknowledges that it has read Section 448.095, Florida Statutes; will comply with the E-Verify requirements imposed by Section 448.095, Florida Statutes, including but not limited to obtaining E-Verify affidavits from subcontractors; and has executed the required affidavit attached hereto and incorporated herein.
- 27. Non-Exclusive Agreement. The Village reserves the right to procure or acquire similar services from another provider while this Agreement is in full force and effect.
- 28. Most Favored Nation. If during the term of this Agreement, Consultant enters into an agreement with another municipality or county ("Other Governmental Entity"), the terms of which agreement include more favorable terms with the Other Governmental Entity than this Agreement, then upon written request of the Village, Consultant shall negotiate and enter into a new agreement with the Village which shall include the more favorable compensation terms extended to the Other Governmental Entity. Consultant shall notify the Village within 30 days if it enters into an agreement with an Other Governmental Entity that has more favorable terms than this Agreement and the Village shall have the right to receive the more favorable terms immediately.
- 29. Termination Due To Lack of Funding. This Agreement is subject to the condition precedents that: (i) Village funds are available, appropriated and budgeted, for the Services annually for each year of the Term; (ii) the Village secures and obtains any necessary proceeds, grants or loans for the accomplishment of the Services pursuant to any borrowing legislation adopted by the Village Commission relative to the Services; and (iii) the Village Commission enacts legislation or other necessary resolutions, which awards and authorizes the execution of this Agreement and the annual appropriation and budgeting for the Services. The Village represents to Consultant that the Village has adopted a resolution authorizing execution of this Agreement, if required by applicable law.

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- 30. <u>Background Checks.</u> Prior to the execution of this Agreement, the Consultant shall furnish the Village with a copy of a screening and background check, including a criminal background check for Consultant, its officials, agents, employees or subcontractors providing Services under this Agreement. The Consultant shall be responsible for updating the Village in writing with any additions and deletions of the individuals authorized to provide Services under this Agreement. In the event that additional individuals are authorized to perform such Services, the Consultant shall furnish the Village with a copy of a screening and background check, including a criminal background check, prior to such individual commencing such Services. It shall be in the Village Manager's complete and sole discretion as to whether the type of check and the results are acceptable. If compliance with this section is required, the Village shall select this box: 

  □.
- **31.** Conflicts; Order of Priority. This document without exhibits is referred to as the "Base Agreement." In the event of a conflict between the terms of this Agreement and any exhibits or attachments hereto, or any documents incorporated herein by reference, the conflict shall be resolved in the following order of priorities and the more stringent criteria for performance of the Services shall apply:
  - **31.1.** First Priority: Base Agreement;
  - **31.2.** Second Priority: Exhibit A Scope of Services.

[Remainder of page intentionally left blank. Signature pages follow.]

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**IN WITNESS WHEREOF**, the parties hereto have caused this Agreement to be executed the day and year as first stated above.

#### **NORTH BAY VILLAGE**

#### MINDFULLY VIRTUAL, LLC

By:	By:			
Dr. Ralph Rosado, Ph.D., AICP Village Manager	Name:			
Attest:	Title:			
By: Alba L. Chang, CMC Village Clerk	Note: If the entity is an LLC and the Operating Agreement requires more than one Managers' signature, this Agreement must be executed by all Managers required by the Operating Agreement.			
Approved as to form and legal sufficiency:				
By: Weiss Serota Helfman Cole & Bierman, P.L. Village Attorney	Addresses for Notice:			
Addresses for Notice: North Bay Village Attn: Dr. Ralph Rosado, Ph.D., AICP Village Manager 1666 Kennedy Causeway, 3 <sup>rd</sup> Floor North Bay Village, FL 33141 305-758-7171 (telephone) rrosado@nbvillage.com (email)	Mindfully Virtual, LLC c/o Priscilla Salvador, Registered Agent 1555 North Treasure Drive, Suite 515 North Bay Village, FL 33141(telephone)(email)  With a copy to: Mindfully Virtual, LLC c/o Indira Shakti			
With a copy to: Weiss Serota Helfman Cole & Bierman, P.L. Attn: Haydee Sera, Esq. North Bay Village Attorney 2800 Ponce de Leon Boulevard, 12 <sup>th</sup> Floor	1555 North Treasure Drive, Suite 515 North Bay Village, FL 33141(telephone)(email)			

Coral Gables, FL 33134 hsera@wsh-law.com (email)

#### **E-VERIFY AFFIDAVIT**

In accordance with Section 448.095, Florida Statutes, the Village requires all contractors doing business with the Village to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Village will not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

The contracting entity must provide of its proof of enrollment in E-Verify. For instructions on how to provide proof of the contracting entity's participation/enrollment in E-Verify, please visit: <a href="https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify">https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify</a>

By signing below, the contracting entity acknowledges that it has read Section 448.095, Florida Statutes and will comply with the E-Verify requirements imposed by it, including but not limited to obtaining E-Verify affidavits from subcontractors.

□ Check here to confirm proof of enrollme Affidavit.	ent in E-Verify has been attached to this
In the presence of:	Signed, sealed and delivered by:
Witness #1 Print Name:	Print Name: Title: Entity Name:
ACKNOWLE	DGMENT
State of Florida County of	
The foregoing instrument was acknowledged lor □ online notarization, this day of (name of person) as	
of authority) for (name of person) as	(type me of party on behalf of whom instrument is
	Notary Public (Print, Stamp, or Type as issioned)
Personally known to me; or Produced identification (Type of Identif Did take an oath; or Did not take an oath	ication:)

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### EXHIBIT A SCOPE OF SERVICES

The Scope of Services set forth herein shall collectively be referred to as the "Services." Specifically, Consultant's Services shall include, but not be limited to, the following:

#### Project Management Implementation:

- Recommended Project Management tool includes \*ClickUp (Business Level) or \*Monday (Pro-Level) \*TBD based on pricing agreed upon by the Commission
- Train designated personnel to use and maintain Project Management tool including step-by step video instructions to use for future training of additional personnel.
- Establish best practices for Project Management tool and include relevant templates for future use.
- Provide 30-days ongoing support including two (2) 1:1 25-minute calls with designated personnel: Leo for Public Arts and Marlon for TI road reconstruction.
- Provide 30-days ongoing email support with designated personnel.
- Set up templates and relevant automations for (2) projects including Public Arts and Roadway.

#### Public Arts (Template):

- Create Project Management template tasks, subtasks and relevant automations for Public Arts to include:
  - A. Selection of a location
  - B. Identify funds
  - C. Identify an artist by either doing a call to artists or going with the next ranked artist in a previous call to artists; if call to artists, that has steps for advertising, review of proposals, ranking of proposals; if not, go straight to "D"
  - D. Negotiate with the artist
  - E. Negotiate design and art production timeline
  - F. Getting Community Enhancement Board and/or Commission approval of design and artist contract
  - G. Execute work order and resolution for artist to begin work
  - H. Artist does the work
  - I. Ribbon cutting is held
  - J. Artist is paid

#### Treasure Island Road Reconstruction (Template)

- Create Project Management template tasks, subtasks and relevant automations for Public Arts to include:
  - A. Select outside project management firm from our pool of pre-approved design

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- firms (this process is governed by village ordinance and state statute)
- B. Secure commission approval of "A"
- C. Execute contract and resolution
- D. Issue notice to proceed to project management firm
- E. Select outside design engineering firm from our pool of pre-approved design firms (this process is governed by village ordinance and state statute)
- F. Secure commission approval of "E"
- G. Execute contract and resolution
- H. Issue notice to proceed to design firm
- I. Design work takes place (this will have its own timeline)
- J. Design work undergoes permitting process (this will have its own timeline)
- K. Write Request for Proposals or Invitation to Bid for construction firms
- L. Advertise RFP for 6-8 weeks
- M. Review and rank the proposals from the firms that respond to RFP
- N. Secure commission approval of the ranking
- O. Execute contract and resolution
- P. Issue notice to proceed to construction firm
- Q. Hold groundbreaking
- R. Construction work takes place (this will have its own timeline)
- S. Hold ribbon cutting
- T. The various firms are paid throughout process
- U. Throughout, progress info is disseminated to the commission and public

#### Performance Metrics Implementation:

- Audit Job Descriptions for the 10 identified roles below.
- Create Initial draft of Performance Metrics for Review.
- Conduct 1:1 20-minute meeting with the Department Head and or Manager to review and approve Proposed Performance Metrics.
- Provide HR Consultant with the approved Performance Metrics to include in UKG for future use.
- Establish best practices for ongoing Performance Metrics for future use.
- Provide 30-day ongoing support including one (1) 1:1 25-minute call with HR
  Consultant Yolanda Menegazzo to ensure Performance Metrics are
  automated in the UKG platform for ongoing use.
- Provide 30-days ongoing email support with designated personnel: HR Consultant

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#### <u>Create Performance Metrics for the 10 Roles identified below:</u>

- Create Performance Metrics for 10 Department and Division Heads including:
  - 1. Village Manager Ralph Rosado
  - 2. Code Director Orlando Rodriguez
  - 3. CFO Angela Atkinson
  - 4. Front Desk (BTR/Utilities/STVRs/Post Office) Manager Rodolfo Santana
  - 5. Public Works Director Marlon Lobban
  - 6. CIP Manager Delroy Peters
  - 7. Project Manager Carlos Llamas
  - 8. Chief of Staff to the Village Commission Christian Molina
  - 9 Chief of Staff Leo Cosio
  - 10. Communications/Events Director Julie Leonardi

#### Client Responsibility:

Ongoing expense for Project management tool such as \*ClickUp (Business Level) or \*Monday (Pro-Level) will be the sole responsibility of the client to be paid directly to the selected provider. \*TBD based on pricing agreed upon by the Commission.

The Services noted above will commence upon receipt of initial 50% payment on or before June 15, 2024, for a period of 60-days for project completion.

Services beyond the scope of services set forth herein may be rendered upon written authorization of the Village Manager ("Additional Services"). Additional Services will be billed at the rate of \$200 per hour.

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**ITEM NO. 11.N** 



#### **North Bay Village Recommendation Memorandum**

DATE:

June 11, 2024

TO:

Honorable Mayor, Vice Mayor and Members of the Village Commission

FROM:

Ralph Rosado, PhD, AICP, Village Manager

SPONSORED Mayor Brent Latham

BY:

SUBJECT:

A Resolution Approving an Agreement with Mindfully Virtual, LLC for

Operations Efficiency Consultant Services - Sponsored by Mayor Brent

Latham

#### RECOMMENDATION

A RESOLUTION OF THE MAYOR AND COMMISSION OF NORTH BAY VILLAGE, FLORIDA, APPROVING A PROFESSIONAL SERVICES AGREEMENT WITH MINDFULLY VIRTUAL, LLC FOR OPERATIONAL EFFICIENCY CONSULTING IN AN AMOUNT NOT TO EXCEED \$25,000: PROVIDING FOR AUTHORIZATION: AMENDING THE BUDGET FOR FISCAL YEAR 2023-2024; AND PROVIDING FOR AN EFFECTIVE DATE.

It is recommended that the Village Commission approve an agreement with Mindfully Virtual, LLC for operational efficiency consultant services.

#### **BACKGROUND AND ANALYSIS**

The proposed Professional Service Agreement with Mindfully Virtual is being provided for the Village Commission consideration and approval. Ms. Shakti is an expert in Operational Efficiency and has collaborated with Village Staff to identified key activities aimed at enhancing efficiency across Village projects.

The scope of work outlines the specific initiatives and strategies proposed by the consultant to streamline operations and optimize performance. They included but limited to:

- \* Project Management Implementation
- \* Public Arts (Templates)
- \* Treasure Island Road Reconstruction (Template)
- \* Create Performance Metrics for 10 roles.
- \* Performance Metrics Implementation

It is recommended that the Village Commission approve the Professional Services Agreement (PSA) with Mindfully Virtual, LLC for operational efficiency.

#### BUDGETARY/FINANC|AL IMPACT (Finance Dept.)

In General Fund - Transfer from Appropriation of Fund Balance (001.00.389.3890) \$25,000 and Transfer to Professional Services (001.19.519.3160)

#### PERSONNEL IMPACT

NONE

#### **ATTACHMENTS**

Resolution PSA - Mindfully Virtual-rev.docx Exhibit A-PSA - Mindfully Virtual - Indira Shakti.docx Exhibit B - Budget Amendment Form-Mindfully Virtual.pdf